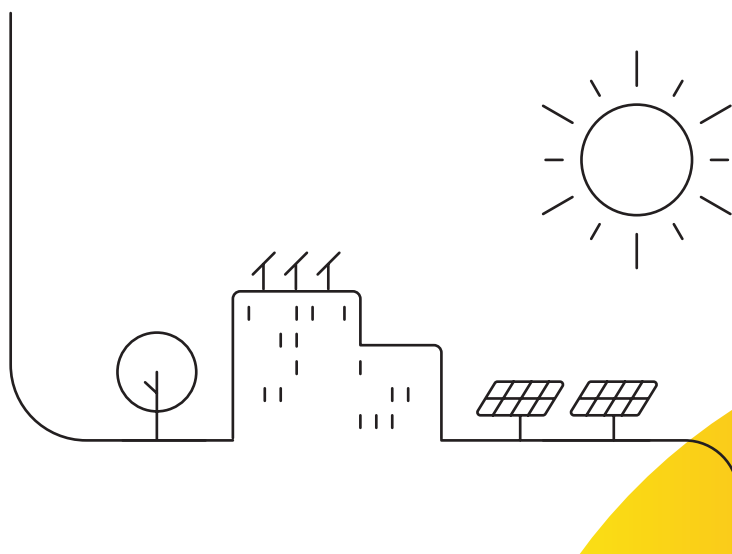
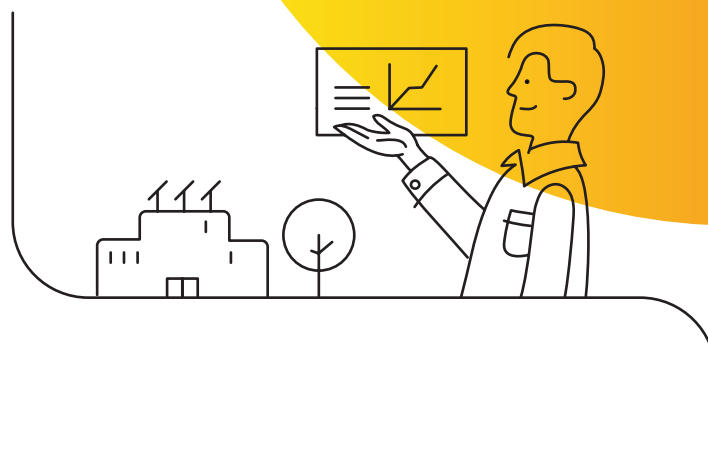


mondo®



Solar for businesses

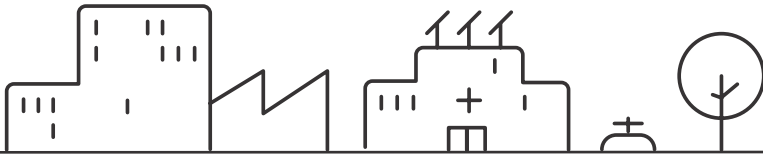
Reduce costs sustainably
with a \$0 upfront solar
Power Purchase Agreement



Empowering a
bright future



**Working together
for a bright future**



We work with you to **design, build and optimise** your energy system to **save money** and meet your **renewable** energy goals.

Get the best Solar PV solution designed to help you reach your energy goals. Our solutions are powered by our unique and savings-optimised Ubi™ Energy Management Platform. With access to expert advisers for more complex needs, Mondo will help your business get on top of energy.

Mondo's Solar Power Purchase Agreement's (PPA) are supporting Australian businesses to transition to low-cost, renewable energy.

With over 100 years of energy network experience and \$12 billion of energy infrastructure assets under management, Mondo is best placed to manage your energy needs.

Mondo works with businesses and communities to provide a complete, end-to-end energy service designed to save money and help reach your sustainability targets.

THE MONDO ADVANTAGE:

- ✓ Start saving from day one with \$0 upfront payment option
- ✓ Flexible PPA terms
- ✓ Ubi™ Energy Management Platform
- ✓ End-to-end project delivery
- ✓ Ongoing system support and after care
- ✓ Future access to demand response programs and Virtual Power Plant participation

SOLAR FOR BUSINESS AT \$0 UPFRONT

How does it work?



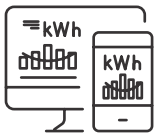
You receive a low, per kWh rate

Choose a flexible Power Purchase Agreement (PPA) term during which your business buys low-cost energy during the day from a Mondo-owned solar PV system installed at your site.



High-quality energy system

Mondo will manage the end-to-end installation of the system - from selection of tier 1 hardware, system design, network connections and ongoing warranty and performance management - through to installation via our network of Clean Energy Accredited installers.



Ubi™ Energy Management Platform

An optional Ubi™ Energy Management Platform subscription can be included in your package, which provides near real time energy visualisation, enabling sustainability reporting, alerts, and notifications giving you the ability to make cost-saving behavioural changes to your energy patterns. Your system will be future-proofed for storage, demand response programs and Virtual Power Plant opportunities.



Ongoing support

The Mondo control room will ensure that the system is generating as required 24/7, ensuring year-round monitoring and performance - maximising the amount of low-cost energy for your business.



Own the system at the end of term

At the end of the term, ownership of the system is transferred to you, which means you continue to save money.

REACHING BUSINESS GOALS

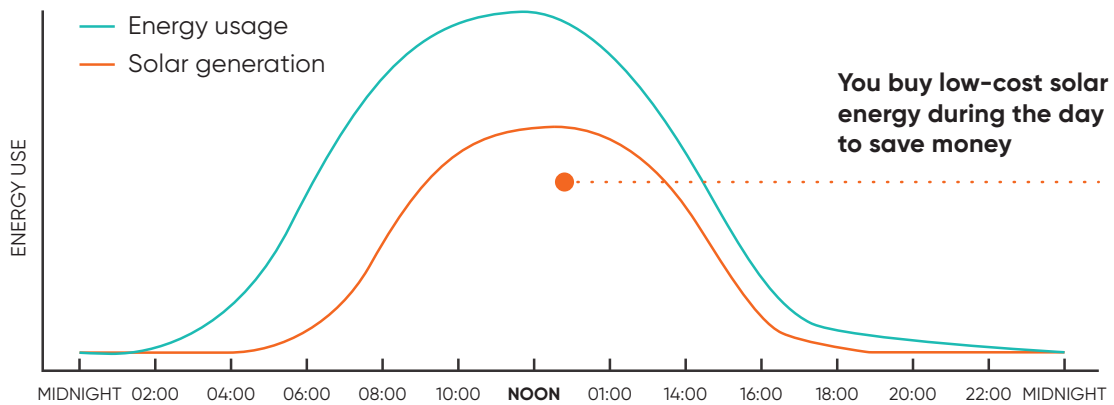
How do you save?

Solar energy to match your consumption

Most businesses that use energy predominantly during the day will benefit from a solar PPA.

Your new, renewable energy system will replace expensive grid-sourced energy with cheaper energy generated from the sun.

Example energy usage



By buying solar-generated daytime energy at a low-cost rate, you maximise energy savings from day one - all for a \$0 upfront investment.



The more you know, the more you save

Through Mondo's smart energy platform (the Ubi™ Portal), you will be able to visualise your energy usage patterns and align your energy consumption with low-cost solar energy during the day.

UBI™ ENERGY MANAGEMENT PLATFORM

Visualise. Take control. Save.

HARDWARE: Ubi™ Energy Management System

An optional Ubi™ Energy Management Platform subscription can be included in your package. Designed and manufactured in Australia, the Ubi™ Controller gives you control over your energy and opens up a world of advanced monitoring and reporting.



Made in Australia

Locally developed hardware and software, built for Australian requirements.



Control of your assets

Configure grid import and export alerts so that you can be notified when you are using or exporting excessive amounts of power.



Near-real time energy data

Ubi™ Controller transmits near real-time data to the Ubi™ Portal for advanced data visibility.



Going Green

Ubi is enabling Australian properties to coordinate and manage their distributed energy resources (DER).

Contributing to Australia's renewable transition

To date*, **1,237 Ubi owners** have:

Generated
42.55 Gwh
of electricity



Saved
48,187
tonnes of CO2



Powered
11,032
homes for 1 year



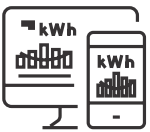
Charged
10,253
cars for 1 year

*As of June 2023



SOFTWARE: Ubi™ Energy Management Platform

The Ubi™ Portal syncs directly to the Ubi™ Controller to provide you with near real-time energy data - accessible via any web-connected device.



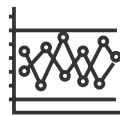
Advanced energy data visibility

Easy-to-use online energy visualisation of real-time and historic energy data.



Save money by adapting your energy habits

Analyse your energy patterns via the Ubi™ Portal and align expensive energy consumption with low-cost solar energy.



Monitor consumption habits

Identify irregular or abnormal consumption patterns at site level and portfolio level.



Financial and sustainability reporting

Track corporate sustainability targets using robust reporting at site or multi-site level.



With you, every step of the way.

HIGH QUALITY SYSTEM & DELIVERY

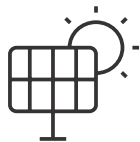
Energy systems made to last

The system, owned and operated by Mondo for the term of the agreement, is built using the most reputable, reliable brands on the market - delivered by our national network of Clean Energy Council accredited installers.



Design & Installation

Systems are designed to suit your requirements and is delivered by our national network of Clean Energy Council accredited installers.



Tier 1 Hardware

Selected to provide reliable performance and longevity, we rely on quality brands that we know and trust.



System Performance

Mondo takes the risk of system performance - meaning you only pay for what the system generates.



End-to-end Project Management

Your project is delivered by our experienced and dedicated project delivery team.

SUPPORT

System monitoring & support

Once installed, the Solar PV system is completely monitored and maintained by Mondo, ensuring year-round performance and low-cost solar energy for your business.



24/7 System Monitoring

Performance peace of mind provided by 24/7 system monitoring via Ubi™ Energy Management Platform and Mondo Control Room. This ensures that each system is performing at optimal levels at all times.



Warranty Management

Mondo will manage the system warranties provided by the equipment manufacturers and will transfer ownership to you at the end of the agreed term.



System Maintenance

If system under-performance is detected Mondo will perform cleaning, maintenance and repairs when necessary.



Ongoing Support

Our Customer Care team is available to assist by phone Monday – Friday, between 8am – 4pm (EAST).





Mondo x Delatite Winery

Nestled in the picturesque Mt Buller ranges is the home of one of Mondo's solar, battery and Ubi systems at at Delatite Winery.

Since the establishment of the family owned and operated business in 1982, Delatite Winery has been producing delicious wines for all to enjoy.

Over the generations, Delatite Winery has made a conscious effort to uphold their belief that farming practices should be guided by what is the best for future generations, not by what is simply the easiest today.

These practices have created strong principles for the winery to preserve growing grapes in the most natural form throughout the wine making process.

Their philosophy of minimal intervention not only creates unique grape flavours but also creates a more sustainable future.

Enabling sustainable farming practices over the decades, Delatite Winery is committed to becoming Carbon Neutral by 2025.

Partnering with Mondo under a Power Purchase Agreement including 100KW solar panels, a 73KW battery and an Ubi Energy System is helping Delatite Winery to achieve their carbon emission goals by offsetting their power with this system.



Key project figures

- ✔ Mondo's Power Purchase Agreement
- ✔ 100kW Solar Panel System
- ✔ 73kW Battery
- ✔ Ubi Energy Management Platform System
- ✔ Offsetting emissions to reach their carbon neutral goal by 2025
- ✔ Mondo Support Team manages, maintains, and monitors system

Mondo is proud to be partnering with David and the Delatite team to help reach their sustainability goals and build a brighter future while they do what they love, on the land they love.

“ The great thing with working with Mondo is that they manage it all. I'm a wine maker. My skills are not in maintaining solar panels and managing a batteries.

To know that Mondo has that all under control and I don't have to worry about that for the next 10 years is fantastic. It's all about being renewable and sustainable.”

David Ritchie

General Manager, Delatite Wines

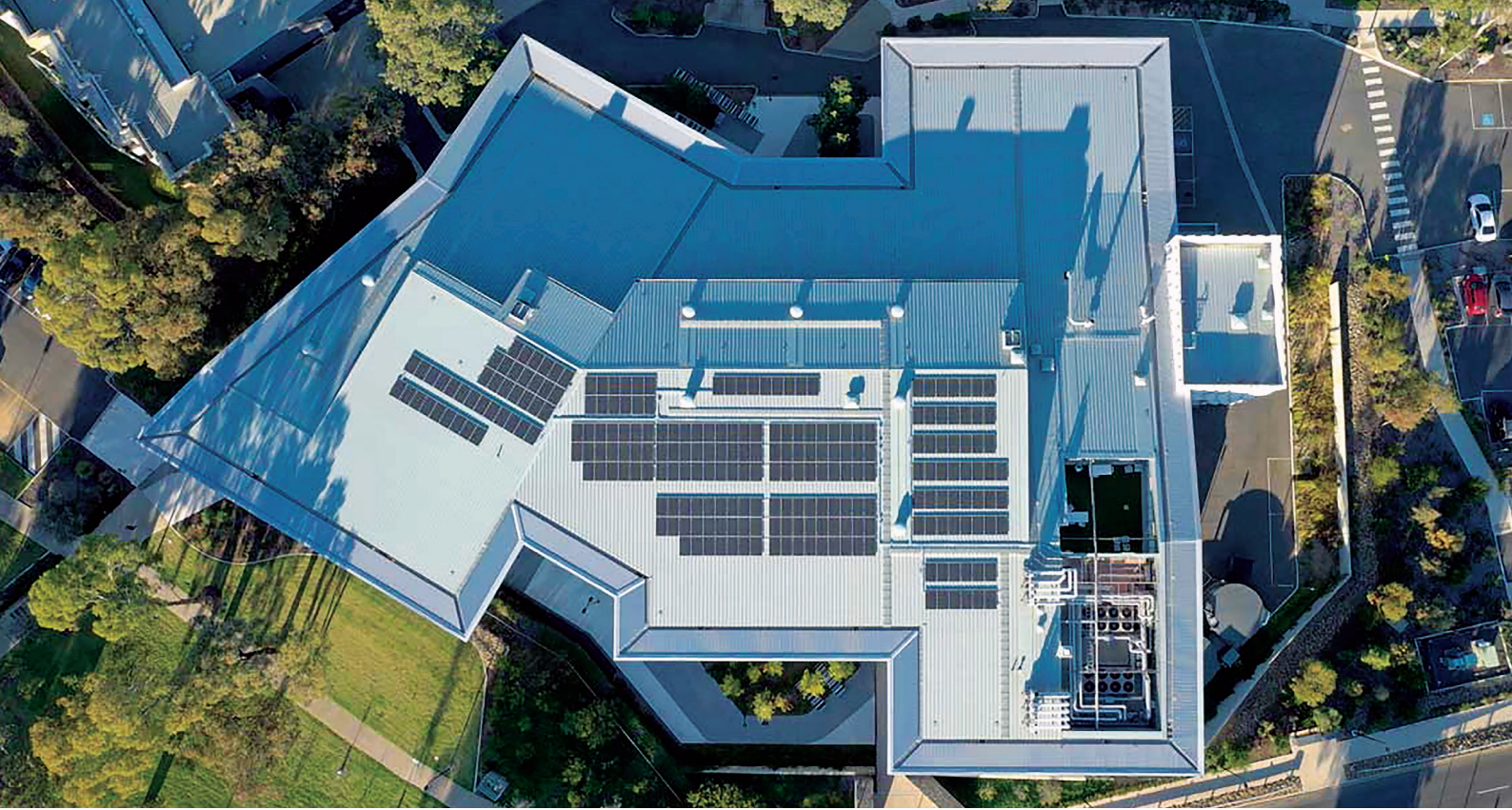


Mondo x Deakin University

Mondo is working with Deakin University to establish an industrial-scale renewable energy microgrid.

Deakin University is a world class higher education institution with five campuses spanning 450 hectares. The university has over 57,000 students enrolled and is steadily growing each year. The project is being completed at Deakin's Waurn Ponds campus, which spans 325 hectares and has over 7500 students enrolled.

Deakin University is committed to being a sector leader in sustainability, and has set a 2030 challenge to address global sustainability issues and provide a framework for the sustainable development of the university. To meet their renewable energy goals, Deakin University has identified the requirement for a large solar farm and battery system, capable of powering the campus to minimise reliance on the grid.



Key project figures

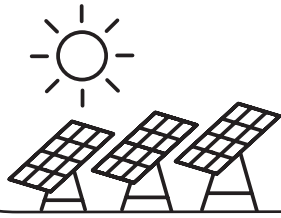
- ✔ \$25 million project
- ✔ 54% of Waurn Ponds Campus' current power consumption will be supplied by renewables
- ✔ 7 MW (14.5 hectare) solar farm
- ✔ 1 MW/2MWh battery
- ✔ Over 0.25MW rooftop solar and 30kWh battery storage on multiple buildings
- ✔ 24 x Mondo Ubi™ Devices and access to Ubi™ Energy Management Platform to manage solar, battery and grid energy.

“ The microgrid is the most significant renewable energy project that Deakin has ever undertaken. Once complete, it will provide 50% of the electricity required for the Waurn Ponds Campus”

Michael Gibbs

Deakin Sustainability Strategy Manager





Get a flexible payment option that's right for your business.

Mondo's \$0 upfront Solar Energy as a Service is a Power Purchase Agreement packed with supporting services and technology.

In simple terms, a PPA can give you all of the benefits of owning your own solar system without upfront payment and ongoing maintenance. However, we do offer alternative financing options for your solar systems ownership.

	Power Purchase Agreement	Purchase Upfront
	Lock in a guaranteed price on your power regardless of variable market prices	Pay for the entire solar system upfront
Payments	OPEX	CAPEX
Ownership	Mondo (for the term)	You
\$0 upfront	✓	✗
Term options	7, 10, 12 or Flexi 5	N/A
Maintenance included	✓	✗
Risk free performance	✓	✗
No management required	✓	✗
Monitoring included	✓	✗

Want to know more about how your business uses energy?

Contact us today to book your
free solar and battery assessment

Phone **1300 735 328** or visit
mondo.com.au/energy-as-a-service



The logo for Mondo, featuring the word "mondo" in a white, lowercase, cursive script font, positioned inside a large, circular gradient background that transitions from orange to yellow.

[mondo.com.au](https://www.mondo.com.au)

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Mondo Power Pty Ltd is an independent subsidiary of AusNet Services Ltd